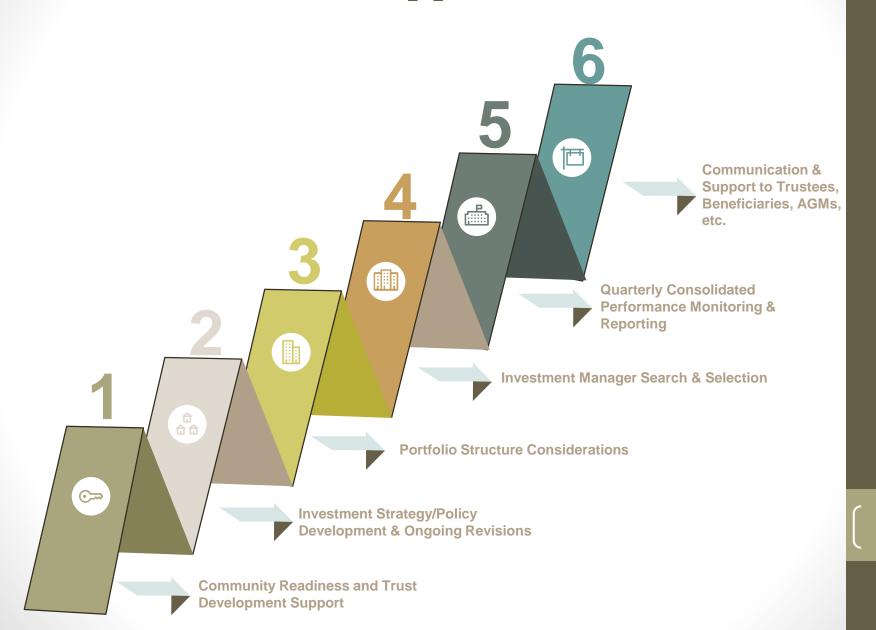


## T.E. Wealth's Indigenous Advisory Practice

## Working with Nawash Unceded First Nation since 2013 Honoured to be a part of your team!

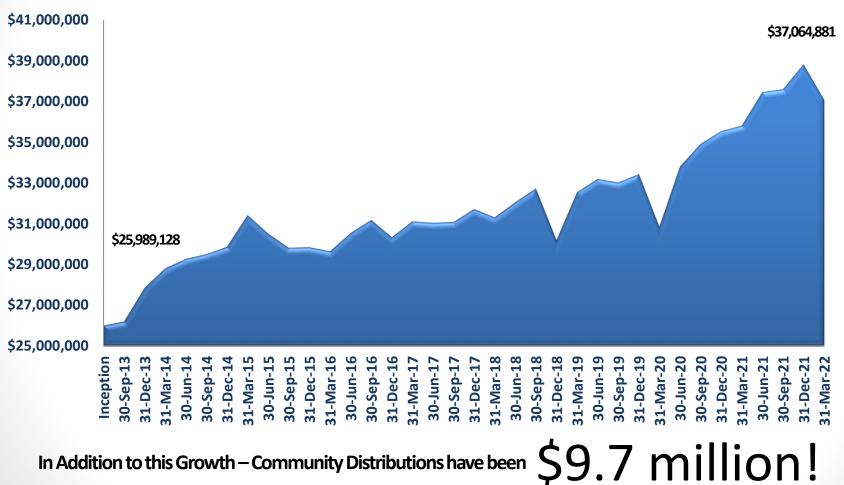
- Our Dedicated Indigenous Services Practice is one of the largest Indigenous Investment Advisory practices in Canada supporting 50 Indigenous clients
- Proven Investment and Trust Management Process we work with your Corporate and Community Trustees to provide the necessary advice, methodology and support with the ultimate objective of developing the most efficient and cost-effective solution
- **Completely Objective** our support is delivered in an unbiased and objective manner as we do not sell investment products or receive compensation that may influence our recommendations
- We always act in our client's best interests!

### Honoured to Support the Trust



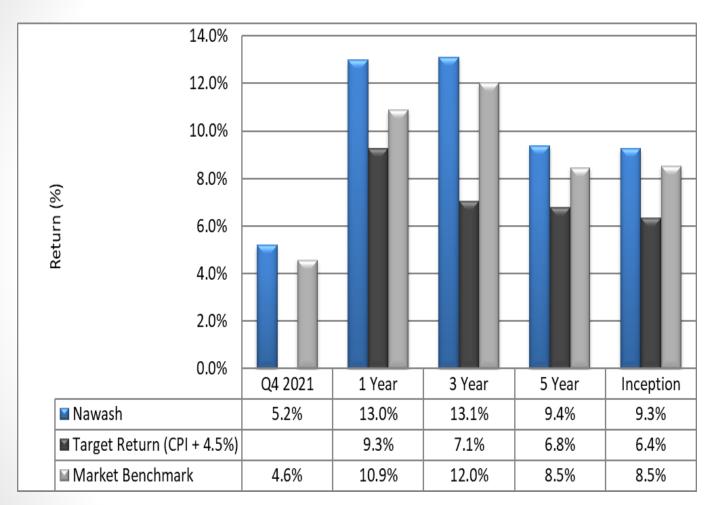
## Strong Portfolio Growth – While Also Supporting the Community!

**Cumulative Growth from September 2013 to March 2022** 



## Strong and Steady Long-Term Results

#### Fund Performance to December 31, 2021



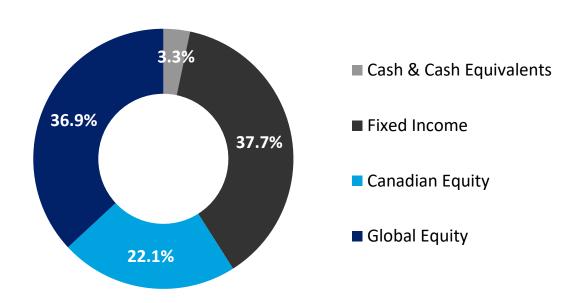
"The big
money is
not in the
buying and
selling, but
in the
waiting." –
Charlie
Munger

9.3%

Average annual return over 8.5 Years!

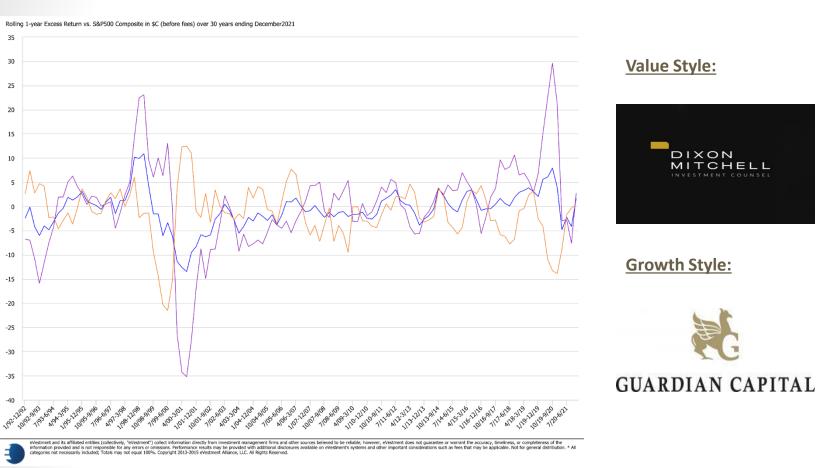
# Meeting our Goals with a Prudent Conservative Approach

Portfolio Asset Mix December 31, 2021



• Long-term investment policy of the Trust targets allocation to bonds of 45% (for security and income) and equity of 55% (for growth).

# Positioned for Success in all Market Environments



Both managers are leaders in their field and were selected because their different styles work well together
Both invest in top quality companies and carefully watch for risk
Dixon Mitchell's strategy is more price sensitive
Guardian's strategy focuses more on future growth potential

## Capital Markets and Economic Update

- Recap: 2021 was a great year for many global markets, due to strong growth, low rates and strong corporate earnings.
- In 2021, the S&P/TSX gained +25.09%, the S&P 500 Index +28.15% and the MSCI World Index +21.29%. Bonds ended the year down -2.54%, due to rising interest rates.
- **Big Picture:** Growth to slow in 2022, due to:
  - Higher commodity prices and sticky inflation inflation rose 6.7% year-over-year in March.
  - Interest rates to increase faster and higher than previously expected.
  - Supply chain issues related to the pandemic and geopolitical uncertainty.
  - **But** Earnings growth is healthy.
- Expect inflation to settle back down to around 3% in the 2<sup>nd</sup> half of the year, but we may be wrong. The Russia-Ukraine Conflict presents additional challenges.
- The BoC raised its policy interest rate three times in 2022 (from 0.25% to 1.5%). The Fed has raised their rate twice in 2022 (from 0.25% to 1.0%). Both will continue to increase interest rates in order to combat inflation.
- Central banks need to be cautious in their approach, if rates rise too fast, this will negatively
  affect the economy and markets.

## Geopolitical Risk

#### Geopolitical-Induced Market Weakness Tends to Be Short-Lived

S&P 500 Performance Has Held Up Well Following Past Notable Geopolitical Conflicts

| S&P 500 Price Performance | Following Notab | le Geopolitical Events |
|---------------------------|-----------------|------------------------|
|---------------------------|-----------------|------------------------|

| Event Date | Event                     | +1 Wk  | +1 Mo  | +3 Mos | +6 Mos | +12 Mos |
|------------|---------------------------|--------|--------|--------|--------|---------|
| 01/03/20   | US/Iran Tensions          | 0.9%   | 0.4%   | -23.1% | -3.2%  | 16.1%   |
| 09/14/19   | Saudi Aramco Drone Strike | -0.5%  | -1.4%  | 5.4%   | +9.9%  | 12.5%   |
| 07/28/17   | US/North Korea Tensions   | 0.2%   | -1.196 | 4.4%   | 16.2%  | 14.0%   |
| 04/07/17   | Airstrike on Syria        | -1.1%  | 1.9%   | 3.0%   | 8.2%   | 10.6%   |
| 11/13/15   | Paris Attacks             | 3.3%   | -0.5%  | -7.8%  | 1.2%   | 7.0%    |
| 02/20/14   | Russia/Crimea Conflict    | 0.8%   | 1.8%   | 1.8%   | 8.0%   | 14.7%   |
| 04/15/13   | Boston Marathon Bombing   | 0.7%   | 6.9%   | 8.4%   | 9.4%   | 18.7%   |
| 03/19/11   | Libya Intervention        | 2.7%   | 2.6%   | -0.6%  | -5.9%  | 10.2%   |
| 07/05/05   | London Bombing            | 1.4%   | 1.8%   | -0.7%  | 5.7%   | 5.5%    |
| 03/20/03   | Iraq War                  | -0.8%  | 2.0%   | 13.7%  | 18.3%  | 26.7%   |
| 09/11/01   | September 11 Attacks      | -5.5%  | 0.4%   | 4.09b  | 6.9%   | -16.8%  |
| 01/14/93   | Airstrikes on Iraq        | -0.1%  | 2.0%   | 2.9%   | 3.2%   | 8.9%    |
| 01/16/91   | Gulf War                  | 4.4%   | 16.7%  | 22.6%  | 20.7%  | 32.3%   |
| 08/02/90   | Iraq Invasion of Kuwait   | -3.3%  | -8.2%  | -11.3% | -2.4%  | 10.2%   |
| 04/15/86   | US Bombing of Libya       | 2.0%   | -1.4%  | -1.7%  | 0.5%   | 19.6%   |
| 10/06/73   | Yom Kippur War            | 1,4%   | -4.5%  | -10.0% | -15.3% | -43.2%  |
| 01/30/68   | Tet-Offensive             | -1,196 | -3.8%  | 5.1%   | 5.2%   | 10.4%   |
| 06/05/67   | Six-Day War               | 4.1%   | 3.3%   | 6.5%   | 7.7%   | 13.0%   |

Source: Bank of Montreal

Following Start of Major Military Conflicts, US Stocks Are Typically Higher 3 Months Later



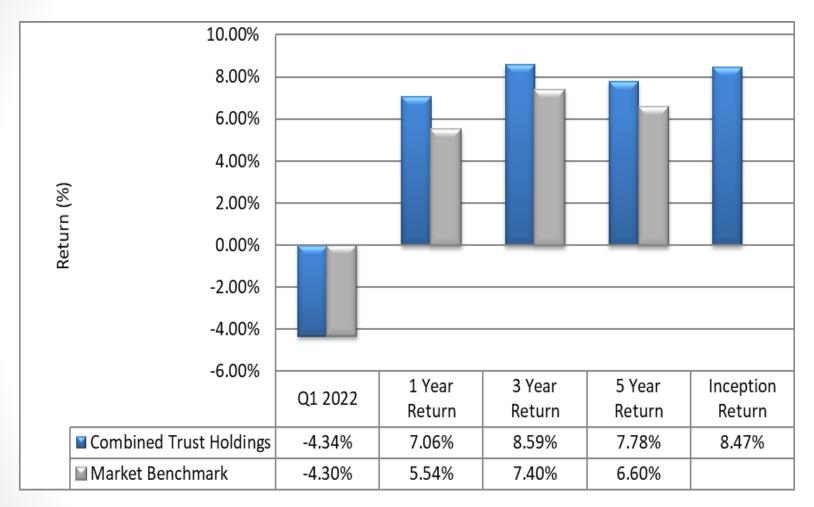


Source: BMO Investment Strategy Group, FactSet, StreetAccount, Haver.

Our work shows that US stock market performance typically holds up pretty well
during geopolitical shocks and any price weakness resulting from these events tends
to be short-lived.

### Q1 2022 Performance

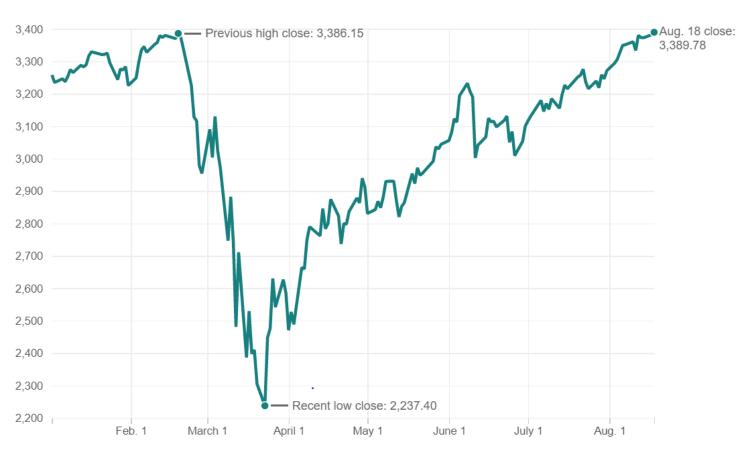
#### Fund Performance to March 31, 2022



 The Fund continues to exceed market benchmarks and policy expectations over the long-term

#### Covid-19 Market Recovery

#### S&P 500: From Crash To Record High

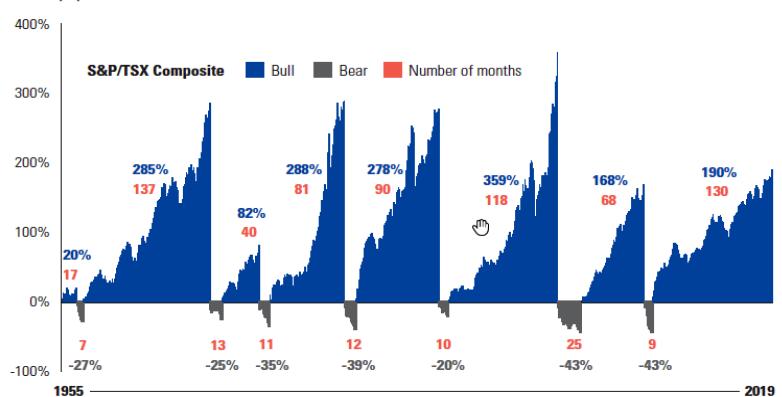


Source: Yahoo! Finance

## Historic Markets During Volatile Times

#### Bull and bear markets in Canada since 1955





% = Cumulative return

| Average bull market duration: | 85 months | Average bull market return: | 209% |
|-------------------------------|-----------|-----------------------------|------|
| Average bear market duration: | 12 months | Average bear market return: | -33% |

Source: Bloomberg, as at December 31, 2019.

#### Cost of missing S&P's best days

\$10,000 invested for 15yrs to 31-Dec-2021

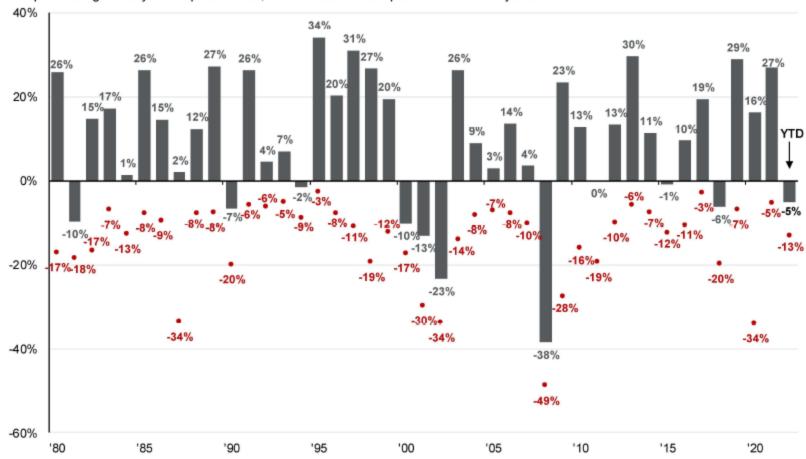
| Stay invested (3776 days)  |         | \$       | 45,682   | Ann. return = | 10.7% |
|----------------------------|---------|----------|----------|---------------|-------|
| Miss best 10 days \$20,929 |         |          |          | Ann. return = | 5.1%  |
| Miss best 20 days \$12,671 |         |          |          | Ann. return = | 1.6%  |
| Miss best 30 days          | \$8,364 |          |          | Ann. return = | -1.2% |
| Miss best 40 days \$5      | 5,786   |          |          | Ann. return = | -3.6% |
| \$10,000 \$                | 20,000  | \$30,000 | \$40,000 |               |       |

#### Annual returns and intra-year declines

GTM U.S. 16

#### S&P intra-year declines vs. calendar year returns

Despite average intra-year drops of 14.0%, annual returns were positive in 32 of 42 years



Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management.

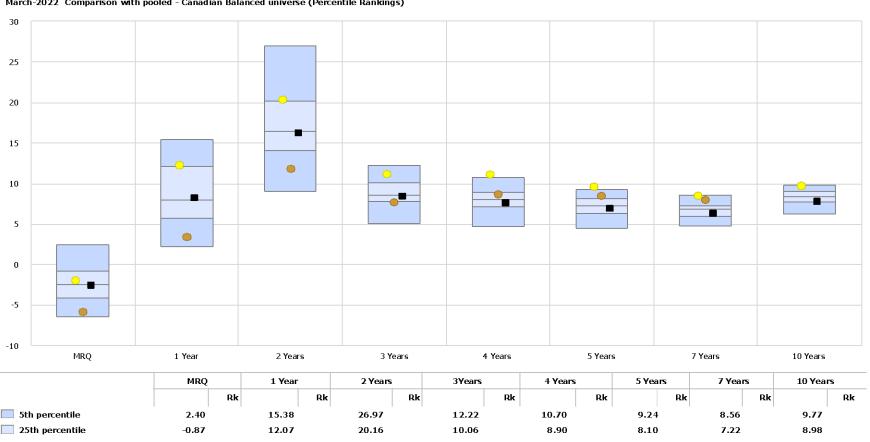
Returns are based on price index only and do not include dividends. Intra-year drops refers to the largest market drops from a peak to a trough during the year. For illustrative purposes only. Returns shown are calendar year returns from 1980 to 2021, over which time period the average annual return was 9.4%.

Guide to the Markets - U.S. Data are as of March 31, 2022.

J.P.Morgan

# Peer Group Comparison @ March 31, 2022

Return in \$C (before fees) over 3 mths, 1 yr, 2yrs, 3 yrs, 4 yrs, 5yrs, 7yrs, 10yrs ending March-2022 Comparison with pooled - Canadian Balanced universe (Percentile Rankings)



|                             | MRQ   |    | 1 Year |    | 2 Years |    | 3Years |    | 4 Years |    | 5 Year | 5  | 7 Years | 6  | 10 Year | s  |
|-----------------------------|-------|----|--------|----|---------|----|--------|----|---------|----|--------|----|---------|----|---------|----|
|                             |       | Rk |        | Rk |         | Rk |        | Rk |         | Rk |        | Rk |         | Rk |         | Rk |
| 5th percentile              | 2.40  |    | 15.38  |    | 26.97   |    | 12.22  |    | 10.70   |    | 9.24   |    | 8.56    |    | 9.77    |    |
| 25th percentile             | -0.87 |    | 12.07  |    | 20.16   |    | 10.06  |    | 8.90    |    | 8.10   |    | 7.22    |    | 8.98    |    |
| Median                      | -2.51 |    | 7.93   |    | 16.40   |    | 8.54   |    | 7.97    |    | 7.19   |    | 6.79    |    | 8.38    | 4  |
| 75th percentile             | -4.15 |    | 5.69   |    | 14.06   |    | 7.75   |    | 7.12    |    | 6.26   |    | 5.92    |    | 7.67    |    |
| 95th percentile             | -6.45 |    | 2.20   |    | 8.99    |    | 5.05   |    | 4.67    |    | 4.44   |    | 4.76    |    | 6.21    |    |
| # of Observations           | 66    |    | 66     |    | 66      |    | 65     |    | 65      |    | 65     |    | 62      |    | 60      |    |
| Oixon Mitchell - Balanced   | -1.99 | 44 | 12.25  | 23 | 20.37   | 22 | 11.17  | 11 | 11.10   | 3  | 9.58   | 3  | 8.47    | 6  | 9.70    | 6  |
| Guardian Capital - Balanced | -5.87 | 91 | 3.36   | 91 | 11.78   | 93 | 7.66   | 77 | 8.64    | 31 | 8.45   | 16 | 7.95    | 11 |         |    |
| Canadian Balanced           | -2.59 | 51 | 8.22   | 47 | 16.21   | 51 | 8.43   | 56 | 7.59    | 65 | 6.91   | 58 | 6.31    | 60 | 7.78    | 71 |

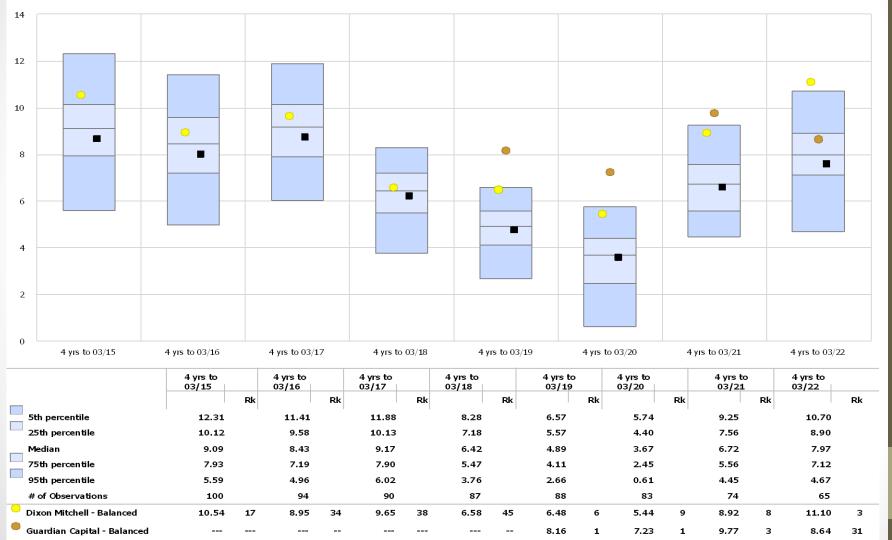


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# Peer Group Comparison @ March 31, 2022

4 years rolling annualized Return in \$C (before fees) over 8 periods Comparison with pooled - Canadian Balanced universe (Percentile Rankings)

Canadian Balanced



16

6.21

55

3.57

6.59

7.59

8.01

## **Looking Ahead**

- Nawash Unceded First Nation Coldwater Trust is guided by an established Investment Policy Statement that is prudently balanced and diversified.
- Although economic growth is set to slow in 2022, there will still be growth.
- There is always a degree of risk in investing. Best protection against risk remains a solid discipline, diversification and balanced approach.
- Long-term investment plan ensures funds are safe, protected and positioned to grow over time to the benefit of the members of Nawash Unceded First Nation.
- Stay the course. Market volatility will present buying opportunities.



#### **Growth and Sustainability**

Meeting the needs of the present without compromising the ability of future generations to meet their own needs.

## Thank You...Questions?



